

## **DIGITAL ACCESS SOLUTIONS**Higher Education – On-Campus Team

**Tyler Webb**Director of Sales, Campus EAC



NORTHEAST Ed Wassmer Cell: 203 530 7775 ed.wassmer@assaablov.com



SOUTHWEST Tyler Webb Cell: 405 205 3231 tyler.webb@assaabloy.com



MID ATLANTIC Erica Rigler Cell: 445 200 7227 erica.rigler@assaablov.com



SOUTH & GULF CENTRAL Brad Main Cell: 504 915 9555 brad.main@assaablov.com



SOUTHEAST Terri Sopko Cell: 678 425 7156 terri.spoko@assaablov.com



ROCKIES, PACIFIC NORTHWEST & CENTRAL Jeff Hansen Regional Sales Manager Cell: 385 290 9630 jeffrey.Hansen@assaabloy.com



UPPER-MIDWEST
Christian Jundt
Cell: 618 540 4548
christian.iundt@assaablov.com



WEST
Dale Samsel
Regional Sales Manager
Cell: 480 859 3836
dale.samsel@assaablov.com



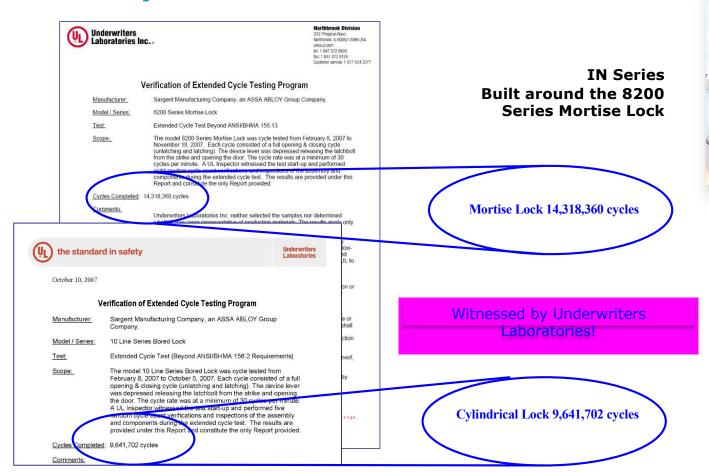


#### **Door Security Solutions Offering**



4483A 8/22

## **ASSA ABLOY Cycle Test Results**



## **Application Appropriate Hardware Solutions**





Increase security quickly, easily and affordably with your choice of wireless technologies.

Wireless locks are undoubtedly the easiest, most cost-effective way to bring access control deeper into a facility. Choose the wireless technology that works best for you – to maximize your existing infrastructure and secure more openings.

Learn more: IntelligentOpenings.com/wireless

## **ASSA ABLOY Security Continuum**

Leverage Existing IT Infrastructure



## Intelligent WiFi Access Control

\$\$\$

• Easy, affordable access control

- Ideal for applications that are difficult to wire
- Uses standards-based WiFi technology
- Leverages existing IT infrastructure
- On-board controller eliminates panels
- Integrates with most popular access systems



\$

Mechanical Locks Stand-Alone

Intelligent Keys Data-on-Card

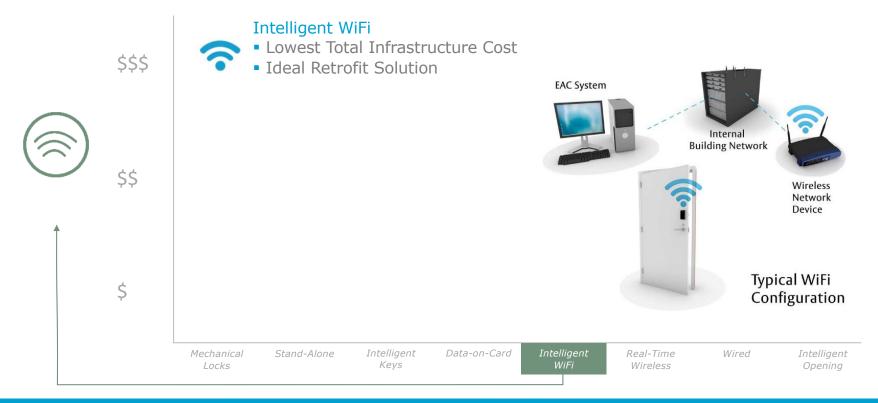
Intelligent WiFi Real-Time Wireless Wired

Intelligent Opening

## IP-Enabled WiFi Access Control (IEEE 802.11 b/g/n)



## Commercial Wireless Choices



## **Real Time Security:**

Real-time alarm reporting with Wireless and PoE technologies:

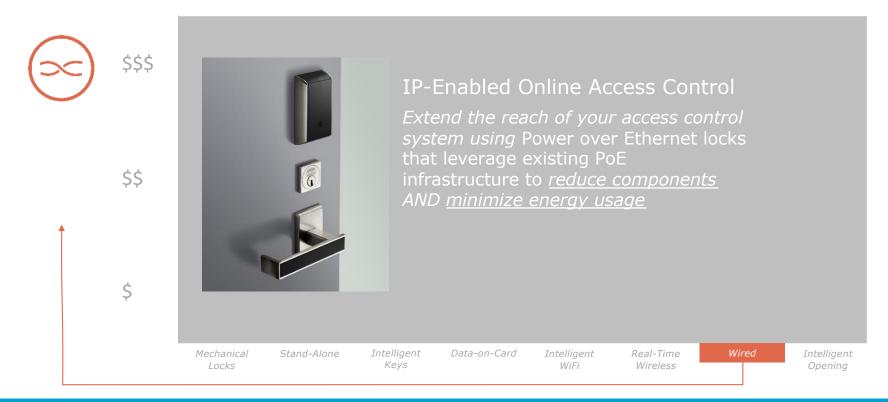
- ✓ Door Forced
- ✓ Door Propped
- Unauthorized Card Use
- Low Battery Warning
- Communication Failure
- Up to 80 Different Monitoring Options



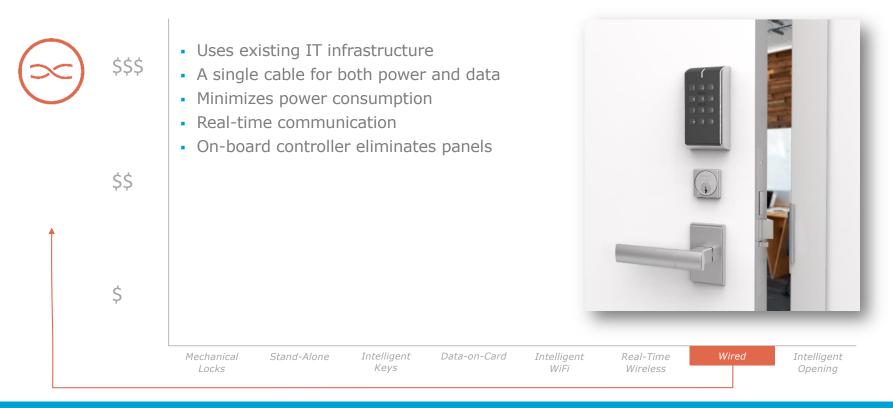


## Power over Ethernet (PoE) Access Control

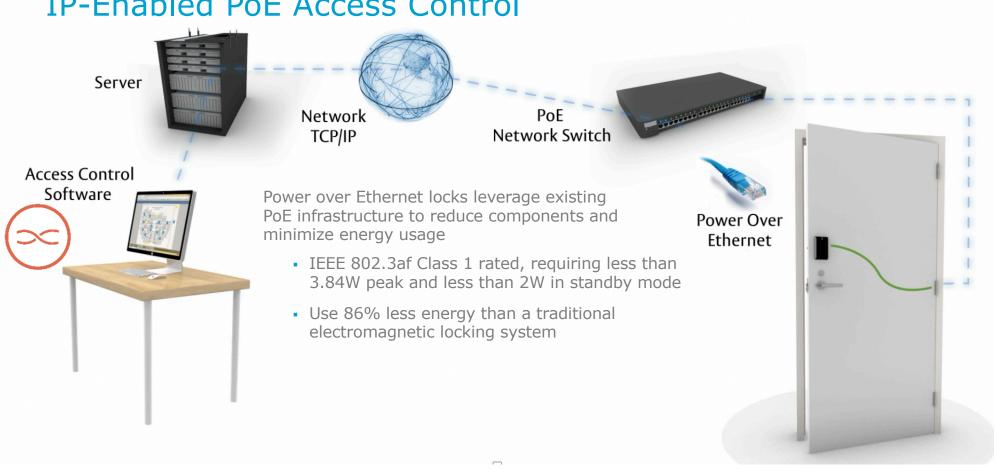
Utilizes existing IP Network



## PoE Access Control







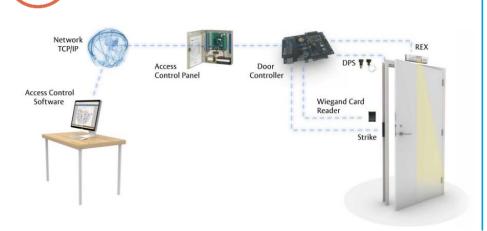
## Life Cycle Assessment: Standby Power Consumption

#### Traditional Access Control

Current Power: 20-30W

Cost: \$28+/year

CO<sub>2</sub> Equivalent: 210 lbs

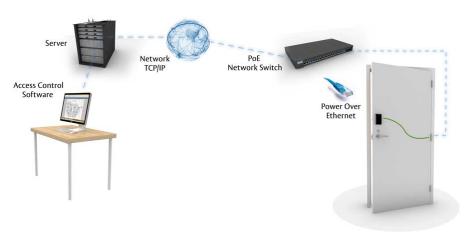


#### Power over Ethernet

Current Power: 2W

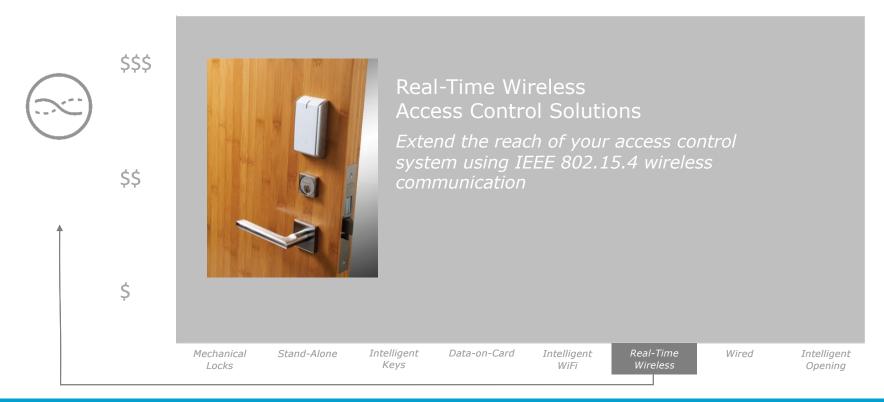
Cost: \$2/year

CO<sub>2</sub> Equivalent: 20 lbs



## **ASSA ABLOY Security Continuum**

Leverage Existing Security Infrastructure



## **Commercial Wireless Choices**

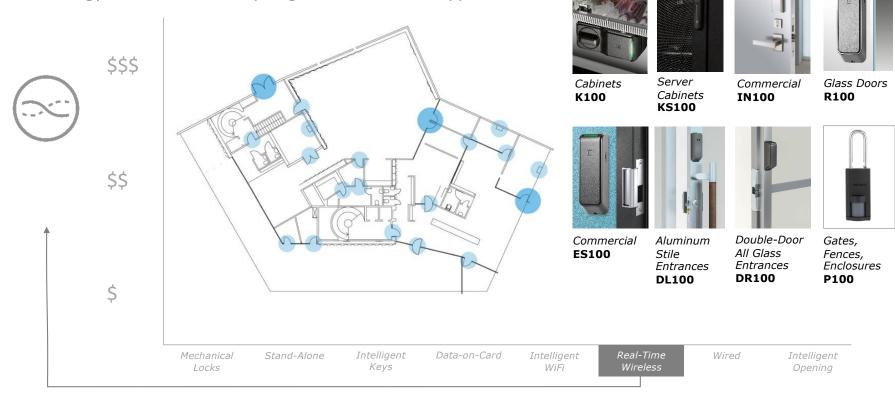




## Aperio<sup>®</sup> Wireless Technology



Aperio is a global family of products that use the same wireless technology to fit a wide variety of global standards & applications.



### IN100 Lock





\$\$\$

\$\$

 Ease and affordability of Aperio wireless technology

 Real-time communication of online access control

 Remote lock/unlock in less than 10 seconds

Localized and centralized lockdown capability

 Smart Credential Cache allows previously authorized credentials to be granted access when lock is offline



\$

Mechanical Locks Stand-Alone

Intelligent Keys Data-on-Card

Intelligent WiFi Real-Time Wireless

Wired

Intelligent Opening

## **Based on HID SE Technology**

- Cutting-edge reader technology across all platforms
  - HID multiCLASS SE<sup>™</sup> reader
    - Simple credential migration
    - Support for mixed card populations
    - HID BLE and MOBILE NFC
  - The SE based reader offers field configurable support for:
    - HID Prox, iCLASS, iCLASS SE and SEOS
    - Mifare Classic, DESFire EV1, 2, 3, and more

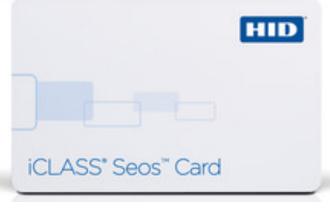




## **Based on HID SE Technology**

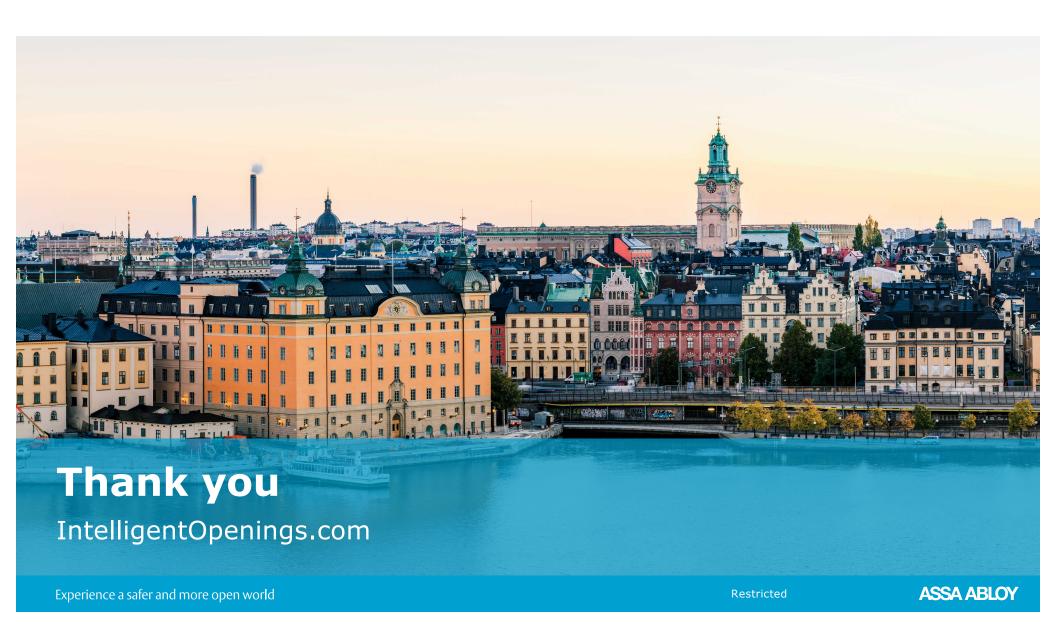
- Cutting-edge reader technology across all platforms
  - HID multiCLASS SE<sup>™</sup> reader
    - BlueDiamond
      - BOTH WiFi and PoE Solutions
      - APERIO (Hub based) Wireless TBD





## **Technology and Integration Options**

- True Open Architecture
  - Standards-based WiFi, PoE, and wireless (Aperio) locks
  - Leveraging existing infrastructure
- System management options
  - Native integration: Security Management System, eg. LENEL/S2
  - Stand-alone : PERSONA
  - Interfaced: Campus management software, other.....
- Creating a partnership



# ASSA ABLOY